

The background of the slide is a photograph of a row of three-story houses. The houses are primarily white with dark green shutters and trim. The house on the right has a prominent front porch with white columns. The houses are set on a green lawn with trees in the background under a blue sky with light clouds.

**DSHA and
FHLBank of Pittsburgh
June 10, 2019**

Home 4 Good
A partnership between FHLBank Pittsburgh and DSHA



Welcome and Introductions

Anas Ben Addi

Director

Delaware State Housing Authority



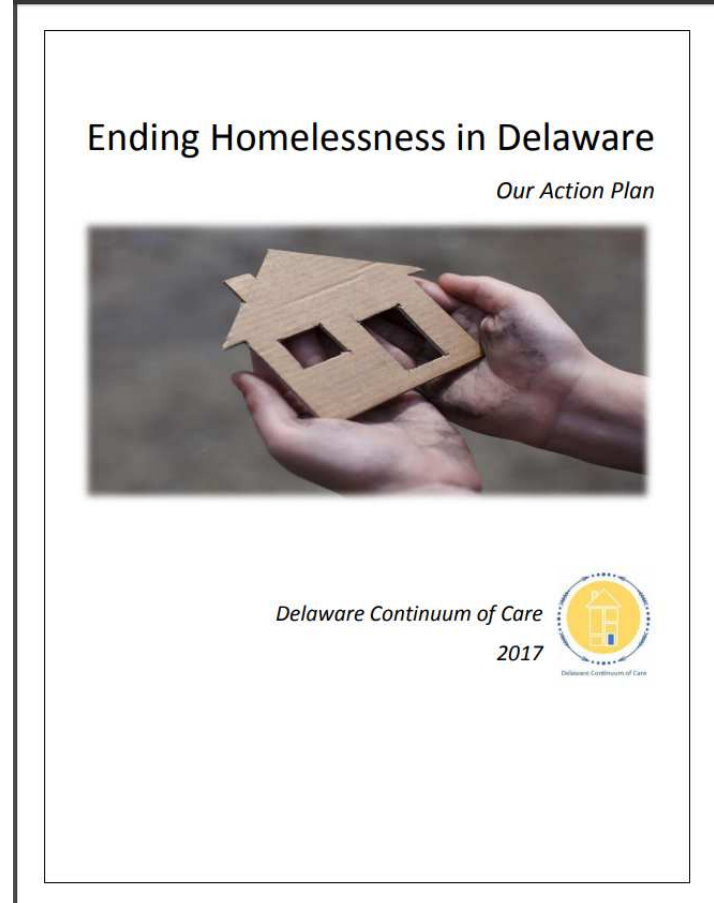


Delaware Continuum of Care

Community-based collaborative working to address homelessness in Delaware



Delaware Continuum of Care





At-A-Glance

What programs/activities are supported?

- Programs that support initiatives that lead to stable housing for families and individuals who are homeless or at imminent risk of becoming homeless.
 - *Established Rapid Re-Housing programs*
 - *Homelessness Diversion programs*
 - *Homelessness Prevention programs*
 - *Programs with innovative solutions in addressing homelessness*



Home4Good Funding

DSHA and FHLBank Pittsburgh have contributed a combined total of **\$1.2 million:**

- \$500,000 from DSHA
- \$700,000 from FHLBank Pittsburgh





Established Set-Asides

- Rapid Re-Housing \$600,000
- Homelessness Diversion \$200,000
- Homelessness Prevention \$400,000
- Innovation \$400,000

\$1.2 million





Funding Limits

- To encourage more Home4Good applicants, there is no limit in the amount of the funding requests;
- However, approved funding amounts may be different than the funding request depending on total number of applications approved for funding, and an applicant's past performance history.
- FHLB and DSHA reserve the right to redistribute the allocations so that the total amount of awards will not exceed \$1,200,000.





Rapid Re-Housing (RRH)

- Programs that assist individuals and families that meet the definition of “literally homeless” solve the challenges to obtaining permanent housing in a rapid manner.
- Individuals and families are referred to RRH provider agencies by Delaware’s Centralized Intake System.





Who may apply?

- 501(c)(3) nonprofit organizations with ***existing*** RRH programs

*Applicants previously **not** funded by H4G Rapid Re-Housing activities must schedule a technical assistance meeting prior to applying to discuss proposed program and eligibility.*

Minimum Requirements

- Two-year grant term
- Program must be distinct and separate.
- ***Dollar for dollar match*** of Home4Good request amount.
- Demonstrated partnership with Delaware Centralized Intake
- *Annual Rapid Re-Housing Certification Program*



- Agree to adhere to CoC's RRH standards
- One full-time case manager **100%** dedicated to RRH program
- Provide data on clients served to Housing Alliance DE's Centralized Management Information System (CMIS)

What can funding be used for?

- Up to **30%** for **program delivery**
 - *Case management salaries/benefits associated with assisting Home4Good clients only*





- Up to **10%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*
- At least **60%** for **direct-client assistance**
 - *Rental (rent subsidy and arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits)*
 - *Assistance per household may **not** exceed **\$5,000**. Paid directly to landlord/utility and reimbursed by Home4Good.*
 - *Clients must be at **50% AMI or below at re-evaluation date** (must take place **not** less than once annually)*





Homelessness Diversion

- Programs that prevent homelessness for people seeking shelter by:
 - *Helping identify immediate alternate housing arrangements*
 - *Connecting services/financial assistance to help them return to permanent housing*
- Programs that target households as they are seeking shelter – at the “front door” of the shelter system.



Homelessness Diversion

- **Successful Shelter Diversion:**

The household does not sleep in shelter but directly to a safe temporary or permanent housing alternative.

- **Successful System Diversion:**

The household exits shelter within 7 days of entry to a safe temporary or permanent housing alternative.



Who may apply?

- 501(c)(3) nonprofit organizations currently receiving HDF Diversion or Home4Good funding
- 501(c)(3) nonprofit organizations demonstrating partnership with Delaware's Centralized Intake system for the development and implementation of Homelessness Diversion

Applicants previously not funded by H4G Diversion activities must schedule a technical assistance meeting prior to applying to discuss proposed program and eligibility.



Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- *Dollar for dollar match* of Home4Good request amount.
- Demonstrated partnership with Delaware Centralized Intake
- Agree to adhere to CoC's RRH standards
- One full-time case manager 50% dedicated to Diversion program
- Provide data on clients served to Housing Alliance DE's CMIS



What can funding be used for?

- Up to **30%** for **program delivery**
 - *Case management salaries/benefits associated with assisting Home4Good clients*
- Up to **10%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*





- At least **60%** for **direct-client assistance**.
 - *Rental (rent subsidy and arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits)*
 - *Assistance per household may **not** exceed **\$3,750**. Paid directly to landlord/utility and reimbursed by Home4Good.*
 - *RRH clients must be at **50% AMI** or below*





Homelessness Prevention

Programs that assist individuals and families at imminent risk of losing housing.

Who may apply?

- 501(c)(3) nonprofit organizations currently operating Homelessness Prevention programs with the assistance of Home4Good or other grant funding.

*Applicants previously **not** funded by H4G Prevention activities must schedule a technical assistance meeting prior to applying to discuss proposed program and eligibility.*





Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- *Dollar for dollar match* of Home4Good request amount.
- Clients served must be able to demonstrate ability to sustain housing if assistance is provided
- Provide data on clients served to Housing Alliance DE's CMIS



What can funding be used for?

- Up to **25%** for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*
- At least **75%** for **direct-client assistance**.
 - *Salaries and indirect costs (rent, utilities, insurance, etc.)*
 - *Rental (rent arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits). Assistance per household may **not exceed \$1,500**. Paid directly to landlord/utility and reimbursed by Home4Good.*
 - *Household income at **80% AMI or below***



Innovation

Programs that provide innovative solutions in addressing homelessness by making the delivery of services more efficient or effective, specifically:

- Legal Services for Eviction Defense and Prevention
- Landlord Risk Mitigation Fund
- Housing Location Services
- Capacity Building Related to Advancing the CoC Action Plan
- *Re-Entry Assistance*





Eviction Defense and Prevention

Programs that provide legal services for low-income individuals and families in need of assistance with a current eviction crisis, or to assist in the prevention of an eviction.

Who may apply?

- 501(c)(3) nonprofit organizations providing legal services that receive funding from the Delaware Bar Foundations IOLTA (Interest on Lawyer Trust Accounts) program.



Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- *Dollar for dollar match* of Home4Good request amount.
- Services for households in rental housing
 - *At or below 80% AMI and not housed in subsidized housing*
 - *Under threat of eviction or in need of legal services to prevent future eviction*



- A clear plan for implementing program
 - *Process, marketing strategy, timeline, standards, targeted geographic area and population*
- Ability to demonstrate outcomes
 - *Rates of success compared to unrepresented clients, average actual costs for successful eviction prevention*

What can funding be used for?

- Up to **100%** for **legal services**
- May to choose to use up to **10%** for **indirect program costs**
 - *Rent, insurance, postage, etc.*





Housing Locator Services

- Programs seeking to establish a pilot program that focuses on recruiting landlords and maintaining landlord relationships allowing quick access to available rental units.
- Housing Locator services will partner with landlords, DelawareHousingSearch.org, and RRH, Diversion and Prevention providers.

Who may apply?

- 501(c)(3) nonprofit or CDBG entitlements and State CDBG subgrantees organizations experienced with locating and establishing permanent housing for low-income households.



Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- *Dollar for dollar match* of Home4Good request amount.
- A clear plan for implementing program
 - *Process, marketing strategy, timeline, standards, targeted geographic area and population*





- Ability to demonstrate outcomes
 - *Marketing results*
 - *Use of funds*
 - *Current and new partnerships*
 - *Populations, programs and provider agencies, and geographic area served*

What can funding be used for?

- Up to **100%** for **program-related salaries**
- May to choose to use up to **10%** for **indirect program costs**
 - *Rent, insurance, postage, etc.*





Landlord Risk Mitigation Fund

Programs that assist with the engagement and recruitment of landlords by providing landlords, when necessary, with a guarantee that reduces their loss exposure when renting to someone with limited income, a poor rental history, and/or a criminal history.

Who may apply?

- 501(c)(3) nonprofit or CDBG entitlements and State CDBG subgrantees organizations experienced with locating and establishing permanent housing for low-income households.



Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- *Dollar for dollar match* of Home4Good request amount.
- A clear plan for implementing program
 - *Process, marketing strategy, timeline, standards, targeted geographic area and population*





- Ability to demonstrate outcomes
 - *Marketing results*
 - *Landlords utilizing the program*
 - *Populations, programs and geographic area served*
 - *Use of funds (damages, rent loss, etc.)*

What can funding be used for?

- Up to **25%** for **program administration**
- At least **75%** for **direct-client assistance**
 - *Retention for outstanding guarantees*
 - *Claims submitted by landlords*





Re-Entry Assistance - New

Programs that assist households exiting correctional institutions within six months to locate permanent housing.

Who may apply?

- 501(c)(3) nonprofit organizations experienced with administering state and/or federal sources that provide direct client assistance through short-term rental assistance, utility and security deposits





Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- Dollar for dollar match of Home4Good request amount.
- A clear plan for implementing program
 - *Process, timeline, standards and targeted geographic area*
 - Provide data on clients served to Housing Alliance DE's CMIS





What can funding be used for?

- Up to 25% for **program administration**
 - *Administrative salaries and indirect costs (rent, utilities, insurance, etc.)*
- At least 75% for **direct-client assistance**.
 - *Rental (rent subsidy and arrearages)*
 - *Financial (utility arrearages and deposits, and security deposits). Paid directly to landlord/utility and reimbursed by Home4Good.*
 - *Household income at **80% AMI or below***



Capacity Building for the Advancement of CoC Action Plan

Who may apply?

- 501(c)(3) nonprofit organizations seeking to advance the CoC Action Plan

Minimum Requirements

- One-year grant term
- Program must be distinct and separate
- **Dollar for dollar match of Home4Good request amount.**





- A clear plan for implementing program
- Ability to demonstrate outcomes

What are examples of ineligible uses?

- Operations funding
- Funding for new staffing
- Hard or soft costs related to building a shelter or other affordable housing





What can funding be used for?

- A current CoC priority is the establishment of a low-barrier emergency shelter in Sussex County.
 - *Assistance for an organization interested in establishing a low-barrier emergency shelter who lacks funding to cover the legal costs associated with setting up a nonprofit corporation, board, articles of incorporation, and by-laws.*
- Other ideas – applicants must request a technical assistance meeting



Technical Assistance Meetings

Who is required to schedule a TA meeting?

- Innovation applicants
- Rapid Re-Housing, Diversion or Prevention applicants ***not*** currently funded by H4G and
- Re-entry applicants

Technical Assistance Day

June 20, 2019

DSHA Offices on The Green

- **To schedule a meeting, please contact:**
Alice Davis, Program Manager
Phone: 302-739-0268
Email: alice@destatehousing.com





Easy to Complete Application



Grant Application

1. Funding Request

Funding Set-Aside: <input type="checkbox"/> RRH <input type="checkbox"/> Diversion <input type="checkbox"/> Prevention <input type="checkbox"/> Innovation	Amount of Request: Select One
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2. Applicant/Organization Information

*This section of the application requires specific support documentation in the form of an exhibit. Please refer to section #15, Required Exhibits, **Exhibit A** of this application for specific requirements.*

Organization Name:	Website URL:
Organization Type:	Federal Tax ID #:
Street Address:	Mailing Address:
Contact Name:	Contact Telephone:
Contact Email:	

Applications due August 22nd by 4:00 p.m.



Application Exhibits

- A. Organization Information
- B. Organizational Financial/Staffing Capacity
- C. Related Experience
- D. Partnerships, Collaboration and Coordination
- E. Demonstrated Need
- F. Program Description
- G. Program Budget/Sources and Uses
- H. Program Outcomes and Performance Measurements





FHLBank Member Role

- To be considered for funding, each application must have an FHLBank member financial institution as co-applicant.
- A list of members interested in participating in Home4Good can be found on our website at www.fhlb-pgh.com/Home4Good.
- After application, there is no member involvement.
 - *Disbursements and monitoring will be completed by DSHA.*





Review, Scoring and Ranking

- Applications that do not meet minimum threshold or eligibility requirements will not be scored.
- Eligible applications are reviewed by a committee comprised of DSHA and FHLBank staff, and CoC representatives.
- Scoring Categories:
 - *Program Description (25 pts)*
 - *Organizational and Financial Capacity (25 pts)*
 - *Leveraging, Program Budget and Cost Effectiveness (20 pts)*
 - *Partnerships, Collaboration/Coordination (15 pts)*
 - *Program Outcomes/Performance Measurements (15 pts)*



Home4Good Timeline

- **June 20th**
 - Required technical assistance meetings
- **August 22nd**
 - Applications due by electronic submission by **4:00 p.m.** to Appdocs@destatehousing.com.
 - *Fillable Application*
 - *Application Exhibits*
 - *FHLBank Member Co-Applciant form*
- **October**
 - Review Committee meets to review, score and rank applications.
- **November**
 - DSHA and FHLBank to announce funding awards.



- **Open Discussion**

- *Opportunity for applicants to ask questions*

- **Meet and Greet**

- *Opportunity for applicants to meet with DSHA and talk with FHLBank Pittsburgh*





DSHA Contact Information

Alice Davis

Program Manager

Phone: 302-739-0268

Email: alice@destatehousing.com

Cindy Deakyne

Housing Development Administrator

Phone: 302-739-0291

Email: Cindy@destatehousing.com

The Home4Good NOFA/Guidelines can be accessed at
http://www.destatehousing.com/OtherPrograms/ot_h4g.php.

Thank you for joining us today!

