

# Downtown Development Districts (DDD) Rebate Program At A Glance: DDD Large Project Rebate

The **At A Glance** provides a quick overview of the program and is <u>not</u> intended to replace the more in-depth program guidelines. It is important for Investors to read the program guidelines to gain a full understanding of the program requirements and application processes. Please visit DSHA's website at <u>http://www.destatehousing.com/ddd</u> to access program guidelines, applications, forms, an interactive DDD map and links to other DDD related information.

DDD Act of 2014	Created to leverage state resources in a limited number of designated areas in Delaware's cities and towns to: spur private capital investment, stimulate job growth and improve the commercial vitality of our cities and towns, and to help build a stable community of long-term residents in our downtowns and neighborhoods. Under this Act, funding was allocated through the General Assembly to DSHA to establish and administer the DDD Rebate Program.
Districts	<ul> <li>Designated January 11, 2015: Dover, Seaford and Wilmington</li> <li>Designated August 10, 2016: Georgetown, Harrington, Laurel, Milford and Smyrna</li> <li>Designated August 19, 2019: Clayton, Delaware City, Middletown and City of New Castle</li> </ul>
Funding Set Asides	<ul> <li>Large Project and Small Project set asides ensure a variety of projects have ample access to funding</li> <li>Large Project set aside funding is divided into a General Pool and a District Pool (50/50)</li> <li>District Pool funding is allocated between the Districts based on population</li> </ul>
Qualified Investment	<ul> <li>Qualified Real Property Investment (QRPI) must be greater than \$350,000</li> <li>Minimum Qualified Investment Threshold (MQIT) is \$350,000</li> </ul>
DDD Investors	<ul> <li>Eligible Investors: Property owners (occupant or non-occupant), tenants of eligible property owners, for-profit developers, nonprofit organizations, businesses and homeowners</li> <li>In-eligible Investors: Federal, state or local government, in any form.</li> </ul>
DDD Rebate	<ul> <li>Eligible investors may receive a rebate of <u>up to 20%</u> of eligible costs upon completion</li> <li>Maximum rebate is <u>\$2.0 million</u> and requires an eligible investment greater than <u>\$27.5 million</u></li> </ul>
Reservation Application	<ul> <li>Annual fall application round; additional spring round, <i>if funding is available</i></li> <li>Competitive application process based on priority considerations, <i>only if round is oversubscribed</i></li> <li>Reservation award is <u>required</u> to participate in rebate program</li> <li>Reservation guarantees <u>funding availability only</u></li> <li>Large Project Reservation Checklist provides application instructions and exhibit requirements (project description/conformity to District plan, proof of site control, before pictures, project timeline, project budget, priority considerations and completed W-9 form)</li> <li>Requires a CPA Attestation of Costs (associated cost not eligible for rebate)</li> </ul>
Minimum Threshold Criteria	<ul> <li>QRPI must be made within the boundary of a designated District</li> <li>QRPI must be made <u>after</u> the date the real property is incorporated into the District boundary</li> <li>QRPI must be in conformance and support the goals of the approved District plan</li> <li>QRPI must be in excess of the required MQIT</li> <li>Real property must be located in the District at time of application</li> <li>Investors must meet site control requirements</li> </ul>
Additional Criteria for Large Projects	<ul> <li>Investment where more than 35% of the estimated QRPI is completed prior to the date the property is incorporated within the District boundary are ineligible</li> <li>Investor with Large Projects that commenced after the previous round of funding and still under construction may apply under specific conditions as outlined in program guidelines</li> <li>Readiness to initiate and complete project within 3 years from date of Reservation</li> <li>Ability to be 15% substantially commenced within 1 year from date of Reservation</li> <li>Ability to obtain full-site control within 120 days from date of Reservation</li> </ul>

Eligible Expenses and Activities (Refer to Appendix B in the guidelines for details)	<ul> <li>Eligible capital investments necessary for the rehabilitation, expansion, or new construction of commercial, industrial, single or multi-family residential, or mixed-use building/facility</li> <li>Expenses generally referred to as "hard costs" that are associated with the building structure</li> <li>Structural, mechanical, electrical and accessibility improvements to the <u>building/facility</u></li> <li>Limited costs for commercial appliances/equipment related to commercial business activities</li> <li>Limited costs related to site improvements</li> </ul>
Ineligible Expenses and Activities (Refer to Appendix B in the guidelines for details)	<ul> <li>Business activities commonly referred to by the Internal Revenue Code (I.R.C.) as <u>sin</u> businesses, or activities prohibited by state or local zoning, safety or building ordinances, or Delaware Code (e.g. golf course, country club, massage parlor, hot tub facility, suntan facility, racetrack or other facility used for gambling, and liquor stores)</li> <li>'Adult Entertainment Establishments' as defined in 24 Del. C. 16, check cashing facilities, tobacco-only retailers (includes vape shops) or recreation-only marijuana retailers</li> <li>Federal, state or local government related activities, as defined for the purposes of this program, include: libraries, post offices, public safety services (e.g. police stations, etc.)</li> <li>Investments made to property owned by federal, state, or local government</li> <li>Institutional related activities: Hospitals, public and private schools, universities and colleges</li> <li>Costs generally referred to as "soft costs" (e.g. acquisition, architectural and engineering fees)</li> <li>Costs chargeable to furniture, fixtures and equipment (some exceptions)</li> <li>General maintenance type repairs, minor repairs and service calls</li> </ul>
ADA Regulations	<ul> <li>Investors are required to contact their state and local municipality's inspection and planning department for accessibility requirements</li> </ul>
Cash Expenditures	<ul> <li>Cash transactions are <u>highly discouraged</u> and require confirmation from both parties</li> <li>Inclusion of cash transactions for rebate consideration will be solely determined by DSHA</li> </ul>
Use of Contractors	<ul> <li>General Contractors must meet program requirements</li> <li>Work must be performed by a registered and <u>licensed</u> Delaware contractor</li> <li>Contractor invoices must be itemized and meet program standards</li> </ul>
Placed-in- Service Date	<ul> <li>Investors must comply with all state and local municipality permit and inspection processes</li> <li>Final placed-in-service documentation is determined by the jurisdiction (e.g. Certificate of Occupancy, Final Building Inspection, etc.)</li> <li>Investors have <u>60 days</u> from the <u>placed-in-service date</u> to apply for a Rebate</li> </ul>
Reservation Award	<ul> <li>Investment must be completed within <u>3 years</u> of Reservation date</li> <li>Investment must substantially commence within <u>1 year</u> of Reservation date</li> <li>Full-site control required <u>within a 120 days</u> from Reservation date</li> <li>DSHA will determine final Reservation award and Conditions of Funding</li> <li>Reservation awards may be rescinded by DSHA if Conditions of Funding are <u>not</u> met</li> </ul>
Submission of Final Paperwork and Rebate Approval	<ul> <li>Investor must apply for a rebate within <u>60 days</u> from the <u>final placed-in-service date</u></li> <li>Large Project Rebate Checklist provides application instructions and exhibit requirements (Final CPA Attestation of Costs, after pictures, and placed-in-service documentation)</li> <li>DSHA will determine final Rebate amount</li> <li>Most Investors can expect to receive their Rebate within <u>60 days</u> of <i>final</i> submission</li> <li>DSHA will issue an IRS Misc-1099 form for the year in which the Rebate is issued</li> </ul>
Program Contacts	<ul> <li>Kimberly Edwards, Community Development Manager <u>Kimberly.Edwards@delaware.gov</u> or 302-739-0240</li> <li>Estee Gleasner, Community Development Analyst I <u>Estee.Gleasner@delaware.gov</u> or 302-739-0299</li> <li>Contact Information for Districts can be found in Appendix E of the DDD Rebate Program Guidelines</li> </ul>

# **DDD LARGE PROJECT REBATE PROCESS**

STEP 1

Investor contacts District to discuss proposed project, available incentives and conformity to District Plan

# STEP 2

Investor contacts DSHA to discuss DDD Rebate Program, program eligibility, costs eligible for Rebate and the application process

**STEP 5** 

Conditions of Funding – Benchmark 1

Full Site Control required within 120 days of

Reservation award date

# STEP 3

Investor applies to DSHA for a Large Project Reservation when funding round is open

**STEP 6** 

Investor should engage with a CPA to

perform Attestation of Costs

# <u>STEP 4</u>

DSHA announces Reservation awards. Awardees receive official Reservation with Conditions of Funding

# STEP 7

Conditions of Funding – Benchmark 2 Project required to be 15% substantially commenced within one (1) year of Reservation award date

# <u>STEP 8</u> Conditions of Funding – Benchmark 3 Project required to be 100% completed within three (3) years of Reservation date

# <u>STEP 9</u>

Project completed and placed in service (Certificate of Occupancy issued or project appropriate document such as final inspection)

### **STEP 10**

Investor has 60 days from placed-in-service date to apply to DSHA for rebate

(Investor/CPA should be working on finalizing Attestation of Costs)

#### **STEP 14**

DSHA inspector performs a physical inspection to verify costs submitted match work performed, completeness of project and evidence of proper inspections <u>STEP 12</u> Investor applies for Rebate

CPA Attestation of Costs and required documentation submitted to DSHA <u>STEP 13</u>

DSHA reviews submitted documentation, requests additional information if necessary to calculate final Rebate amount

#### <u>STEP 15</u>

DSHA accounting department processes rebate check and Director signs rebate award letter

Letter and Rebate check sent to Investor

# <u>STEP 16</u>

For investments located in Kent or Sussex Counties, DSHA will forward information to the appropriate county on the investor's behalf for additional grant consideration